



NDIS Provider Software Recommendation

TechAbility provides a range of services for any business - from sole traders and small businesses, to growing enterprises and large organisations. We have many years' experience in technology consulting, and we specialise in providing technology consulting services for NDIS Providers.

One of our key services is helping NDIS Providers find the right solutions for their business. A good system is not only essential to managing your clients, staff, and maintaining your data in line with regulatory requirements, but it will also enable your business to grow and might even save you money by reducing the need for staff to manage your information and business operations.

There are a lot of "NDIS systems" out there and it is confusing if you don't know what you're looking for – they all look amazing on the websites and the people providing the demo really sell their system well! This is where we help to cut through the "spin" and get the right solution for your business. We work for you, not the vendors! We have researched about 45 systems (and counting!) that are suitable for various types of disability providers – we "look under the hood" and make sure that systems are developed to the highest standards, and we have information on the support and services as well as pricing. We know that we can find the right system for you, and here's how we do it:

Software Consulting Process

Software Requirements Gathering

- Gather & analyse software requirements
- We will provide a detailed requirements sheet for you to complete, then we'll review it, and come back to you for any clarification.

Software Research

- Analyse requirements vs software
- We will review your requirements against all of the software in the market using a scoring system to find the most suitable software.
- Provide vendor comparison sheet with shortlist
- We will provide you with the comparison sheet and we will get on a call to review and discuss it together and decide on a shortlist (usually 2-4 systems)

Software Demo's & Proposal

- Arrange software demo's with shortlisted vendors
- We will organise software demo's with the vendors based on yours and their availability. Each demo will usually take about 1.5hrs. We will get your feedback after each demo.
- Obtain pricing from vendors
- We will gather all pricing details – ongoing license costs, implementation costs, any integrations or customisation costs, training, or support costs. We add this information into the comparison sheet for you to review.

Software Recommendation

- Review vendor offers vs requirements
- We will go through all the information together and discuss the options and any other questions or clarifications required from vendors.
- Provide recommendation of suitable software
- We will provide you with my recommendation on the best solution for your business, and you will decide which you want to proceed with.
- We will also organise the contracts with the vendor to ensure a smooth handover to the vendor for them to commence the onboarding/implementation with you.